

PROCUREMENT COST SAVINGS REPORT

July 1, 2017 June 30, 2018





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STATE PROCUREMENT TOTAL

EXECUTIVE SUMMARY

Procurement Operation	Spending (\$)	Savings (\$)
Savings by Statewide Contract	251,119,378.99	23,259,497.03
Acquisition Team Savings	6,189,085.30	2,546,413.75
Information Technology Statewide Contract Cost Avoidance	151,307,388.39	38,744,130.03
Information Technology Acquisitions Team Savings	10,199,289.00	1,348,505.35
Savings Reported by State Agency Certified Procurement Officers	20,709,038.84	5,365,625.00
Total Impact of State Procurement	439,524,180.53	71,264,171.16

PRODUCT AND SERVICE CONTRACTS

EXECUTIVE SUMMARY

The State of Oklahoma realized savings in excess of \$23 million for fiscal year 2018 through managed contracts of products and services other than information technology. Twenty-five of the 107 statewide contracts are currently being tracked for cost savings. Savings for the 25 statewide contracts are summarized below:

	Spending (\$)	Savings (\$)	Percent Savings
Total	251,119,378.99	23,259,497.03	9.26
Political Subdivisions	95,545,755.51	9,780,610.10	10.24
Higher Education Institutions	68,103,110.44	3,289,286.55	4.83
State of Oklahoma	87,470,513.04	10,189,600.38	11.65
Total Spend on all 107 contracts	358,111,196.62		

Spend and savings are based on 25 of the 107 statewide contracts (excluding information technology). The 25 statewide contracts represent 70.12 percent of the total amount spent of all contracts.

Notes regarding cost-savings calculations

Simplified cost savings and cost avoidance formulas were used to calculate savings percentage.

- $(\text{Historical Price} - \text{New Price}) / (\text{Historical Price})$
- $(\text{Average of Responsive Bids} - \text{Awarded Bid}) / (\text{Average of Responsive Bids})$

Savings calculations are conservative and represent only savings which can be easily quantified.

Several issues led OMES to take a very conservative approach to calculating savings. Those issues include:

- Incomplete usage data as reported by suppliers for each contract.
- Multiple discount percentages across a specific contract in which OMES would have taken the discount with the least percentage off of list prices.

SAVINGS BY STATEWIDE CONTRACT

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW023A	Pharmaceuticals (Morris & Dickson/McKesson/ FFF Enterprises)	4,434,330.09	551,729.89	56,649,763.96	61,635,823.94	3.66%	2,255,871.16
SW192	Construction Equipment	1,663,660.33	31,294,270.77	252,537.99	33,210,469.09	9.50	3,154,994.56
SW035	Vehicles	13,394,368.98	13,170,350.79	1,011,664.75	27,576,384.52	13.00	3,584,929.99
SW023A	Pharmaceuticals (Diamond)	16,020,289.90	-	-	16,020,289.90	2.18	349,242.32
SW081	Asphalt	14,505,959.06	1,219,003.09	974.14	15,725,936.29	25.00	3,931,484.07
SW196	Agriculture, Tree and Brush Maintenance Equipment	1,716,422.81	8,127,460.78	2,010,715.52	11,854,599.11	9.98	1,183,088.99
SW156	Prime Vendor Food	10,899,624.63	335,762.45	-	11,235,387.08	6.00	674,123.22
SW035T	Medium Duty Trucks	5,296,361.84	5,842,847.68	-	11,139,209.52	15.00	1,670,881.43
SW110	School Buses	526,278.00	10,341,225.00	-	10,867,503.00	5.00	543,375.15
SW210	Travel Initiative	1,791,688.83	24,641.60	7,348,792.22	9,165,122.65	10.08	923,844.36
SW817	MRO (Maintenance Repair and Operations)	6,425,212.53	2,408,917.67	230,645.83	9,064,776.03	16.00	1,450,364.16
SW197	Garbage Trucks	-	6,506,201.11	-	6,506,201.11	3.00	195,186.03
SW024	Tires	1,351,311.31	4,734,414.55	157,403.43	6,243,129.29	18.00	1,123,763.27
SW195	Road Maintenance Equipment	1,766,689.18	3,258,277.75	-	5,024,966.93	10.35	520,084.08
SW012	Books	201,959.58	3,461,582.86	85,810.47	3,749,352.91	11.48	430,425.71
SW190	Mowers and Handheld Equipment	678,924.90	1,510,836.14	109,811.49	2,299,572.53	10.32	237,315.89
SW106	Truck Dump Beds	1,140,821.83	1,063,001.00	8,732.40	2,212,555.23	7.94	175,676.89
SW198	Trailers	316,245.48	1,222,519.79	17,768.15	1,556,533.42	7.11	110,669.53
SW180	Office Supply Products	1,449,795.78	14,883.71	3,103.43	1,467,782.92	4.00	58,711.32
SW082	Waterborne Traffic Marking Paint	1,315,593.50	-	-	1,315,593.50	7.20	94,722.73
SW776	Traffic Striping	1,111,451.69	-	-	1,111,451.69	21.00	233,404.85
SW194	Golf Carts and Utility Vehicles	259,383.88	435,602.25	171,427.04	866,413.17	10.21	88,460.78
SW092	Hazardous Waste Pickup Service	671,013.23	7,771.80	37,310.71	716,095.74	31.25	223,779.92
SW765	Bread and Bakery Supplies	530,296.42	14,454.83	-	544,751.25	8.00	43,580.10
SW817-P	MRO Plumbing (Maintenance Repair and Operations)	2,829.26	-	6,648.91	9,478.17	16.00	1,516.51
	TOTAL	87,470,513.04	95,545,755.51	68,103,110.44	251,119,378.99	9.26	23,259,497.03

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW023A	Pharmaceuticals (Morris & Dickson/McKesson/ FFF Enterprises)	4,434,330.09	551,729.89	56,649,763.96	61,635,823.94	3.66	2,255,871.16

State Agency				Current Spending (\$)	Savings (\$)
Department of Mental Health and Substance Abuse Services				3,130,079.31	114,560.90
Department of Health				1,091,430.62	39,946.36
Department of Human Services				198,718.74	7,273.11
Office of Juvenile Affairs				5,674.88	207.70
Department of Rehabilitation Services				3,526.02	129.05

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW192	Construction Equipment	1,663,660.33	31,294,270.77	252,537.99	33,210,469.09	9.50	3,154,994.56

State Agency				Current Spending (\$)	Savings (\$)
Department of Transportation				912,549.00	86,692.16
Military Department				251,568.83	23,899.04
Department of Wildlife Conservation				233,959.07	22,226.11
Turnpike Authority				170,345.00	16,182.78
Grand River Dam Authority				42,109.84	4,000.43

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW035	Vehicles	13,394,368.98	13,170,350.79	1,011,664.75	27,576,384.52	13.00	3,584,929.99

State Agency				Current Spending (\$)	Savings (\$)
Department of Public Safety				3,608,055.25	469,047.18
Office of Management and Enterprise Services				1,774,788.95	230,722.56
Department of Wildlife Conservation				1,490,205.00	193,726.65
Turnpike Authority				1,133,623.00	147,370.99
Department of Human Services				1,077,580.00	140,085.40

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW023A	Pharmaceuticals (Diamond)	16,020,289.90	-	-	16,020,289.90	2.18	349,242.32

State Agency				Current Spending (\$)	Savings (\$)
Department of Corrections				16,020,289.90	349,242.32

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW081	Asphalt	14,505,959.06	1,219,003.09	974.14	15,725,936.29	25.00	3,931,484.07
State Agency				Current Spending (\$)		Savings (\$)	
Department of Transportation				14,489,804.08		3,622,451.02	
Turnpike Authority				13,598.96		3,399.74	
Department of Tourism and Recreation				1,906.00		476.50	
Council on Law Enforcement Education and Training				450.00		112.50	
Department of Human Services				200.00		50.00	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW196	Agriculture, Tree and Brush Maintenance Equipment	1,716,422.81	8,127,460.78	2,010,715.52	11,854,599.11	9.98	1,183,088.99
State Agency				Current Spending (\$)		Savings (\$)	
Department of Transportation				809,490.19		80,787.12	
Department of Wildlife Conservation				235,867.22		23,539.55	
Department of Corrections				227,501.78		22,704.68	
Turnpike Authority				218,452.59		21,801.57	
Department of Health				129,352.86		12,909.42	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW156	Prime Vendor Food	10,899,624.63	335,762.45	-	11,235,387.08	6.00	674,123.22
State Agency				Current Spending (\$)		Savings (\$)	
Department of Corrections				8,076,552.56		484,593.15	
Department of Mental Health and Substance Abuse Services				1,482,809.38		88,968.56	
Office of Juvenile Affairs				652,181.54		39,130.89	
J.D. McCarty Center				253,123.77		15,187.43	
Military Department				203,359.01		12,201.54	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW035T	Medium Duty Trucks	5,296,361.84	5,842,847.68	-	11,139,209.52	15.00	1,670,881.43
State Agency				Current Spending (\$)		Savings (\$)	
Department of Transportation				4,190,923.37		628,638.51	
Turnpike Authority				744,082.55		111,612.38	
Department of Corrections				281,651.04		42,247.66	
Department of Human Services				79,704.88		11,955.73	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW110	School Buses	526,278.00	10,341,225.00	-	10,867,503.00	5.00	543,375.15

State Agency				Current Spending (\$)	Savings (\$)
Department of Career and Technology Education				434,820.00	21,741.00
Department of Rehabilitation Services				91,458.00	4,572.90

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW210	Travel Initiative	1,791,688.83	24,641.60	7,348,792.22	9,165,122.65	10.08	923,844.36

State Agency				Current Spending (\$)	Savings (\$)
Department of Consumer Credit				142,910.76	14,405.40
State Department of Education				110,153.69	11,103.49
Department of Health				101,896.04	10,271.12
Department of Transportation				94,899.45	9,565.86
District Attorneys Council				91,722.61	9,245.64

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW817	MRO (Maintenance Repair and Operations)	6,425,212.53	2,408,917.67	230,645.83	9,064,776.03	16.00	1,450,364.16

State Agency				Current Spending (\$)	Savings (\$)
Department of Corrections				1,940,038.08	310,406.09
Department of Transportation				1,217,419.32	194,787.09
Military Department				695,861.85	111,337.90
Department of Career and Technology Education				475,534.46	76,085.51
Department of Human Services				337,628.05	54,020.49

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW197	Garbage Trucks	-	6,506,201.11	-	6,506,201.11	3.00	195,186.03

State Agency				Current Spending (\$)	Savings (\$)
* No State Spend on Garbage Trucks					

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW024	Tires	1,351,311.31	4,734,414.55	157,403.43	6,243,129.29	18.00	1,123,763.27

State Agency				Current Spending (\$)	Savings (\$)
Department of Public Safety				491,495.65	88,469.22
Department of Transportation				372,446.00	67,040.28
Office of Management and Enterprise Services				66,631.22	11,993.62
Department of Corrections				60,154.91	10,827.88
Department of Wildlife Conservation				49,421.52	8,895.87

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW195	Road Maintenance Equipment	1,766,689.18	3,258,277.75	-	5,024,966.93	10.35	520,084.08
State Agency				Current Spending (\$)		Savings (\$)	
Department of Transportation				1,649,947.00		170,769.51	
Turnpike Authority				116,742.18		12,082.82	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW012	Books	201,959.58	3,461,582.86	85,810.47	3,749,352.91	11.48	430,425.71
State Agency				Current Spending (\$)		Savings (\$)	
Department of Corrections				61,959.80		7,112.99	
Department of Libraries				56,534.03		6,490.11	
State Department of Education				30,222.35		3,469.53	
Health Care Authority				14,898.94		1,710.40	
Historical Society				11,247.04		1,291.16	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW190	Mowers and Handheld Equipment	678,924.90	1,510,836.14	109,811.49	2,299,572.53	10.32	237,315.89
State Agency				Current Spending (\$)		Savings (\$)	
Department of Corrections				204,096.16		21,062.72	
Department of Tourism and Recreation				154,940.01		15,989.81	
Turnpike Authority				97,557.91		10,067.98	
Department of Career and Technology Education				97,134.47		10,024.28	
State Department of Education				64,199.44		6,625.38	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW106	Truck Dump Beds	1,140,821.83	1,063,001.00	8,732.40	2,212,555.23	7.94	175,676.89
State Agency				Current Spending (\$)		Savings (\$)	
Department of Transportation				924,931.75		73,439.58	
Turnpike Authority				166,779.60		13,242.30	
Conservation Commission				49,110.48		3,899.37	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW198	Trailers	316,245.48	1,222,519.79	17,768.15	1,556,533.42	7.11	110,669.53
State Agency					Current Spending (\$)	Savings (\$)	
Department of Transportation					173,452.28	12,332.46	
Department of Wildlife Conservation					64,812.82	4,608.19	
Turnpike Authority					42,900.90	3,050.25	
State Department of Education					13,331.58	947.88	
Department of Tourism and Recreation					7,578.96	538.86	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW180	Office Supply Products	1,449,795.78	14,883.71	3,103.43	1,467,782.92	4.00	58,711.32
State Agency					Current Spending (\$)	Savings (\$)	
Department of Corrections					238,824.32	9,552.97	
Department of Human Services					153,980.61	6,159.22	
Department of Mental Health and Substance Abuse Services					86,596.31	3,463.85	
Department of Rehabilitation Services					74,953.17	2,998.13	
Department of Transportation					69,351.75	2,774.07	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW082	Waterborne Traffic Marking Paint	1,315,593.50	-	-	1,315,593.50	7.20	94,722.73
State Agency					Current Spending (\$)	Savings (\$)	
Department of Transportation					1,315,593.50	94,722.73	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW776	Traffic Striping	1,111,451.69	-	-	1,111,451.69	21.00	233,404.85
State Agency					Current Spending (\$)	Savings (\$)	
Department of Transportation					1,111,451.69	233,404.85	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW194	Golf Carts and Utility Vehicles	259,383.88	435,602.25	171,427.04	866,413.17	10.21	88,460.78
State Agency					Current Spending (\$)	Savings (\$)	
Department of Wildlife Conservation					156,401.44	15,968.59	
Grand River Dam Authority					37,380.71	3,816.57	
Office of Management and Enterprise Services					26,663.41	2,722.33	
Bureau of Narcotics and Dangerous Drugs					19,713.79	2,012.78	
Department of Career and Technology Education					10,132.00	1,034.48	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW092	Hazardous Waste Pickup Service	671,013.23	7,771.80	37,310.71	716,095.74	31.25	223,779.92
State Agency				Current Spending (\$)		Savings (\$)	
Department of Transportation				511,285.56		159,776.74	
Department of Environmental Quality				117,309.17		36,659.11	
Military Department				10,948.20		3,421.31	
State of Bureau of Investigation				9,851.70		3,078.66	
Department of Career and Technology Education				5,613.07		1,754.08	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW765	Bread and Bakery Supplies	530,296.42	14,454.83	-	544,751.25	8.00	43,580.10
State Agency				Current Spending (\$)		Savings (\$)	
Department of Corrections				414,361.61		33,148.93	
Department of Veterans Affairs				49,339.37		3,947.15	
Department of Mental Health and Substance Abuse Services				40,961.55		3,276.92	
Office of Juvenile Affairs				15,127.24		1,210.18	
Military Department				4,479.23		358.34	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW817-P	MRO Plumbing (Maintenance Repair and Operations)	2,829.26	-	6,648.91	9,478.17	16.00	1,516.51
State Agency				Current Spending (\$)		Savings (\$)	
Department of Tourism and Recreation				946.84		151.49	
Department of Corrections				807.46		129.19	
Department of Human Services				582.89		93.26	
Department of Veterans Affairs				492.07		78.73	

STATEWIDE CONTRACT SAVINGS BY DETAIL BY AGENCY

Agency Number	State Agency	Spend (\$)	Savings (\$)
345	Transportation, Department of	28,552,185.01	5,528,533.88
131	Corrections, Department of	28,321,904.55	1,631,025.59
585	Public Safety, Department of	4,497,386.56	603,238.10
978	Turnpike Authority, Oklahoma	2,778,404.33	349,794.64
90	Management and Enterprise Services, Office of	2,169,216.55	290,145.41
320	Wildlife Conservation, Oklahoma Department of	2,331,237.20	280,031.05
452	Mental Health and Substance Abuse Services, Department of	5,095,402.19	263,236.65
830	Human Services, Department of	2,019,105.85	233,137.21
25	Military Department, Oklahoma	1,416,367.61	179,978.27
800	Career and Technology Education, Department of	1,541,727.58	173,095.79
40	Agriculture, Food and Forestry, Oklahoma Department of	685,068.62	87,805.63
980	Grand River Dam Authority	613,738.06	78,957.92
340	Health, Department of	1,443,594.10	77,679.87
308	Bureau of Investigation, Oklahoma State of	552,585.95	72,560.22
566	Tourism and Recreation Department, Oklahoma	508,794.39	65,730.11
292	Environmental Quality, Department of	328,682.85	64,273.62
400	Juvenile Affairs, Office of	835,532.22	59,207.53
510	Nursing, Oklahoma Board of	428,772.67	54,853.89
650	Veterans Affairs, Oklahoma Department of	325,547.36	43,165.26
0	State of Oklahoma	245,405.66	32,521.32
805	Rehabilitation Services, Department of	355,931.38	31,408.98
265	Education, State Department of	243,187.45	23,284.57
670	J.D. McCarty Center	308,196.14	21,657.31
645	Conservation Commission, Oklahoma	147,876.43	16,616.15
635	Consumer Credit, Department of	148,573.00	14,631.89
477	Narcotics and Dangerous Drugs Control, Bureau of	106,808.25	12,482.17
185	Corporation Commission, Oklahoma	104,793.63	11,105.06
605	Regents for Higher Education, Oklahoma State	84,446.12	10,815.03
220	District Attorneys Council	107,175.41	10,515.89
430	Libraries, Department of	88,645.95	10,130.18
807	Health Care Authority, Oklahoma	112,684.44	8,921.03
160	Commerce, Department of	85,592.15	8,540.87
350	Historical Society, Oklahoma	65,149.43	7,276.12
39	Boll Weevil Eradication Organization, Oklahoma	54,837.97	7,133.25
49	Attorney General, Office of the	82,234.52	6,522.64

Agency Number	State Agency	Spend (\$)	Savings (\$)
342	Medicolegal Investigations, Board of/Office of the Chief Medical Examiner	50,855.23	5,079.95
695	Tax Commission, Oklahoma	58,553.36	4,386.66
290	Employment Security Commission, Oklahoma	70,367.90	4,362.52
415	Council on Law Enforcement Education and Training - CLEET	31,055.98	4,289.25
309	Emergency Management, Oklahoma Department of	46,102.49	4,196.99
385	Insurance Department, Oklahoma State	42,912.83	3,524.69
981	Municipal Power Authority, Oklahoma	21,661.67	2,841.57
922	Housing Finance Agency, Oklahoma	28,854.43	2,466.18
410	Land Office, Commissioners of the	21,357.52	1,610.70
405	Labor, Department of	15,495.76	1,429.69
266	Educational Television Authority, Oklahoma	10,312.07	1,429.30
307	Interstate Oil Compact Commission	13,807.75	1,356.19
65	Banking Department, Oklahoma State	15,052.10	1,344.65
835	Water Resources Board, Oklahoma	13,255.94	1,246.43
790	Veterinary Medical Examiners, Board of	11,280.80	1,116.11
629	School of Science and Mathematics, Oklahoma	9,630.96	980.17
270	Election Board, Oklahoma State	19,428.72	921.16
92	Tobacco Settlement Endowment Trust	8,675.08	820.46
677	Supreme Court	9,712.50	817.14
515	Public Employees Retirement System, Oklahoma	8,527.38	779.32
315	Firefighters Pension and Retirement System	8,763.62	752.36
305	Governor, Office of the	7,586.80	674.63
47	Indigent Defense System, Oklahoma	11,812.94	602.25
560	Pharmacy Board, Oklahoma State	10,183.23	592.34
570	Professional Engineers and Land Surveyors, State Board of Licensure for	5,986.91	582.80
450	Medical Licensure and Supervision, Board of	8,991.40	568.60
865	Workers Compensation Commission, Oklahoma	7,323.14	530.64
353	Horse Racing Commission, Oklahoma	5,074.25	435.15
300	Auditor and Inspector, State	5,460.55	431.04
740	Treasurer, Oklahoma State	6,744.03	423.08
715	Teachers Retirement System	5,089.54	352.83
306	Pardon and Parole Board	4,454.70	296.59
125	Mines, Department of	4,783.52	287.58
190	Cosmetology Board, Oklahoma	5,454.24	287.01
416	Law Enforcement Retirement System, Oklahoma	2,916.67	269.18
170	Construction Industries Board	6,721.95	268.88

Agency Number	State Agency	Spend (\$)	Savings (\$)
60	Aeronautics Commission, Oklahoma	3,793.73	257.06
30	Alcoholic Beverage Laws Enforcement (ABLE) Commission	3,680.07	227.87
296	Ethics Commission	2,546.46	227.36
310	Fire Marshal, State	3,330.60	215.93
625	Secretary of State	5,219.01	208.76
55	Arts Council, Oklahoma	2,231.76	207.85
628	Center for Advancement of Science and Technology	2,277.64	191.21
588	Real Estate Commission, Oklahoma	2,794.58	186.58
575	Psychologists Examiners, Oklahoma State Board of	2,158.81	166.20
20	Accountancy Board, Oklahoma	1,889.12	160.13
346	Space Industry Development Authority, Oklahoma	1,439.40	158.61
22	Abstractors Board, Oklahoma	1,631.15	148.19
215	Dentistry, Board of	1,164.38	138.79
630	Securities Commission, Oklahoma	3,430.76	137.23
422	House of Representatives, Oklahoma	2,550.62	134.38
755	Used Motor Vehicle and Parts Commission	3,023.31	120.93
632	Speech-Language Pathology and Audiology Board	2,046.11	108.45
369	Workers Compensation Court, Oklahoma	2,677.67	107.11
421	Senate, Oklahoma State	725.15	89.66
525	Osteopathic Examiners, State Board of	1,355.18	85.51
325	Geological Survey, Oklahoma	522.88	83.66
391	Multiple Injury Trust Fund	1,968.39	78.74
326	Disability Concerns, Office of	545.67	75.07
900	Development Finance Authority, Oklahoma	1,639.16	69.97
45	Architects, Landscape Architects and Interior Designers, Oklahoma Board of the Licensed	1,037.69	68.69
432	Lottery Commission, Oklahoma	1,548.79	61.95
127	Children and Youth, Oklahoma Commission on	1,374.73	54.99
509	Long Term Care Administrators, Oklahoma State Board of Examiners for	528.60	53.28
568	Scenic Rivers Commission	524.60	52.88
219	District Courts	285.31	51.36
445	Liquefied Petroleum Gas Board	1,107.50	44.30
678	Judicial Complaints, Council on	1,020.18	40.81
582	Bond Advisor, Oklahoma State	391.59	39.47
298	Merit Protection Commission, Oklahoma	859.45	34.38
475	Motor Vehicle Commission, Oklahoma	758.36	30.33
520	Optometry, Board of Examiners in	734.40	29.38

Agency Number	State Agency	Spend (\$)	Savings (\$)
557	Police Pension and Retirement System	667.53	26.70
199	Criminal Appeals, Court of	600.41	24.02
622	Social Workers, Registration Board for Licensed	577.75	23.11
423	Legislative Service Bureau	515.38	20.62
285	Funeral Board, Oklahoma	470.13	18.81
140	Podiatric Medical Examiners, State Board of	350.98	14.04
361	Native American Cultural and Education Authority of Oklahoma	336.84	13.47
753	Uniform Building Code Commission	276.93	11.08
145	Chiropractic Examiners, State Board of	248.57	9.94
563	Private Vocational Schools, Board of	224.49	8.98
204	J.M. Davis Memorial Commission	218.64	8.75
619	Physician Manpower Training Commission	80.07	3.20
105	Capitol Improvement Authority, Oklahoma	72.99	2.92
440	Lieutenant Governor, Office of the	19.98	0.80
	Grand Total	87,470,513.04	10,426,700.67

Savings total of \$10,426,700.67 does not match the savings on executive summary page of \$10,189,600.38 due to SW023A Pharmaceuticals contract. Morris & Dickson/McKesson/FFF Enterprises Pharmaceuticals has a 3.66 percent savings and Diamond Pharmaceuticals has a 2.18 percent savings. For the above savings percent on pharmaceuticals we used the higher percentage of 3.66 percent.

ACQUISITION TEAM SAVINGS

Management and Enterprise Services, Office of

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
HealthScope Benefit Services	Health TPA	2,069,508.91	1,623,463.80	446,045.11	Cost Avoidance

Corrections, Department of

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Medical Waste Services	Biohazard medical waste removal	39,104.73	32,748.00	6,356.73	Cost Avoidance
Clifford Power System	3 gas generators and transfer switch	83,894.03	66,799.98	17,094.05	Cost Avoidance
Republic Service	Trash service	63,256.00	61,453.00	1,803.00	Cost Avoidance
Total Power System	Diesel generators	51,025.04	43,772.00	7,253.04	Cost Avoidance
Robbins Sales	Pasta	63,127.95	53,998.20	9,129.75	Cost Avoidance
Jim Hinds Sanitation East, Inc.	Trash for EWCC and JDCC	41,940.00	41,280.00	660.00	Cost Avoidance

Corporation Commission, Oklahoma

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Oklahoma Environmental Services	Environmental site assessment	238,304.75	114,620.00	123,684.75	Cost Avoidance
Degge Oilfield Services	Well plugging	172,585.00	151,170.00	21,415.00	Cost Avoidance
P&P Cementing LLC	Well plugging	298,875.00	75,000.00	223,875.00	Cost Avoidance
P&P Cementing LLC	Well plugging	199,900.00	72,000.00	127,900.00	Cost Avoidance
ORR Enterprise	Well plugging	96,680.00	52,530.00	44,150.00	Cost Avoidance
P&P Cementing	Well plugging	177,425.00	99,000.00	78,425.00	Cost Avoidance
Duck Bros Dozer & Trucker	Well plugging	184,250.00	135,000.00	49,250.00	Cost Avoidance
Road Runner Well Services	Well plugging	38,700.00	77,400.00	(38,700.00)	Lowest and Best

Education, State Department of

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
TheraPlay Pediatrics	SPDG behavior specialist	81,250.00	90,500.00	(9,250.00)	Lowest and Best
Behavioral Solutions	OTISS coaching consultant	76,200.00	62,400.00	13,800.00	Cost Avoidance
Tools 4 Reading	SPDG consultant (SPED)	169,090.00	54,000.00	115,090.00	Cost Avoidance

Environmental Quality, Department of

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Midwest Lake Management	Electrofishing boat	87,946.75	98,565.00	(10,618.25)	Lowest and Best

Bureau of Investigation, Oklahoma State of

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Tritech Forensics	DNA testing kits	90,360.00	57,600.00	32,760.00	Cost Avoidance
TriTech	Blood alcohol kits	49,600.00	48,800.00	800.00	Cost Avoidance

Wildlife Conservation, Oklahoma Department of

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
D.J. Case	Strategic plan first year	152,960.25	182,415.00	(29,454.75)	Cost Avoidance
Milpro Marine	24' deep aluminum RHIB boat	128,437.33	97,710.00	30,727.33	Cost Avoidance
Elite Airboat Company	Air boat	66,928.50	65,531.00	1,397.50	Cost Avoidance
National Archery School Program	Archery equipment	90,408.00	89,600.00	808.00	Cost Avoidance

Space Industry Development Authority, Oklahoma

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Robinson Aviation	Air traffic controller	692,994.00	628,980.00	64,014.00	Cost Avoidance

Mental Health and Substance Abuse Services, Department of

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Bay Product Development	Mental health furniture	56,542.48	27,018.45	29,524.03	Cost Avoidance
Norix	200 behavioral desks and chests	987,593.00	151,752.00	835,841.00	Cost Avoidance
Aramark Correctional Services	Delivered meals to TCBH	314,640.50	262,624.00	52,016.50	Cost Avoidance
B & B Catering	Delivered meals to OCRC	85,373.50	74,138.00	11,235.50	Cost Avoidance
Superior Linen Services	Linen services	98,864.00	92,702.00	6,162.00	Cost Avoidance

Tourism and Recreation Department, Oklahoma

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
SourceOne	Janitorial	57,271.00	46,740.00	10,531.00	Cost Avoidance

Tax Commission, Oklahoma

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Cenveo	Envelopes	760,383.00	658,125.00	102,258.00	Cost Avoidance

Rehabilitation Services, Department of

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Seaga Manufacturing	Vending machine equipment	113,983.33	113,700.00	283.33	Cost Avoidance
Alack/American Vending/ Amundsen/Douglas	Vending machine equipment	467,389.93	381,395.47	85,994.46	Cost Avoidance

Human Services, Department of

Supplier	Description of Product or Services	Average of Non-Award Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Whelan Security	Unarmed security guard services	120,937.16	95,601.40	25,335.76	Cost Avoidance
Jim & Angel Enterprises	Janitorial Laura Dester	167,769.91	108,953.00	58,816.91	Cost Avoidance

FY 2018 TOTALS	Total Non-Award Amount (\$)	Annual Spend (\$)	Savings (\$)
	8,735,499.05	6,189,085.30	2,546,413.75

INFORMATION TECHNOLOGY CONTRACTS

EXECUTIVE SUMMARY

The State of Oklahoma realized cost avoidance in excess of \$35 million for fiscal year 2018 through managed contracts of products and services within information technology. Seventy-eight suppliers are currently being tracked for cost avoidance.

FY 2018 New Statewide Contracts

SW1006EN	Networking Products and Services
SW1008N	Mailroom Equipment and Maintenance
SW1008P	Mailroom Equipment and Maintenance
SW1010	Software Licenses and Maintenance
SW1014	Telecommunications Services and Equipment
SW1020HW	Computer Equipment, Peripherals and Related Services
SW1020LG	Computer Equipment, Peripherals and Related Services
SW1020PS	Computer Equipment, Peripherals and Related Services
SW1020TR	Computer Equipment, Peripherals and Related Services
SW1023A	Online Course Curriculum for K-12 Education
SW1023F	Online Course Curriculum for K-12 Education
SW1023ED	Online Course Curriculum for K-12 Education
SW1023O	Online Course Curriculum for K-12 Education
SW1025	IT Staff Augmentation
SW1028G	Fleet Tracking
SW1038	Online Bid Submission Software and Services
SW1042	Risk Assessment Services
SW1048AI	Surveillance Equipment and Services
SW1048C	Surveillance Equipment and Services
SW1048D	Surveillance Equipment and Services
SW1048F	Surveillance Equipment and Services
SW1048O	Surveillance Equipment and Services
SW1048SG	Surveillance Equipment and Services
SW1057C	Public Safety Video Systems
SW1057T	Public Safety Video Systems
SW1057P	Public Safety Video Systems
SW1057W	Public Safety Video Systems
SW1058	Managed Internal Broadband Services
SW1059	Law Enforcement Software
SW1070	Business Imaging Systems (BIS) Enterprise Agreement

FY 2018 New Statewide Contracts through Interlocal Agreement with Texas Department of Information Resources (DIR)

SW1015C	Products, Maintenance and Services
SW1022CR	Cloud Services
SW1022D	Cloud Services
SW1047	Professional Development Software
SW1050AC	Deliverable-based Information Technology Services
SW1050K	Deliverable-based Information Technology Services
SW1050E	Deliverable-based Information Technology Services
SW1050M	Deliverable-based Information Technology Services
SW1063L	Accessibility Software and Related Services
SW1063S	Accessibility Software and Related Services

Notes Regarding Cost Avoidance Calculations

Cost avoidance and percentages for information technology products and services were based on the state discount price structure off MSRP. An average discount was used if varying discounts were given on items in the contract.

Multiple discount percentages across a specific contract resulted in an average of the discounts being used for cost avoidance calculations.

INFORMATION TECHNOLOGY STATEWIDE CONTRACT COST AVOIDANCE

Statewide Number	Supplier/Description	Oklahoma Price (\$)	Cost Avoidance (\$)	Average Discount (%)
SW0171	Standley Systems	2,759,981.39	551,996.58	20.00
SW171 TOTALS		2,759,981.39	-	
SW0450	Cox Oklahoma Telecom	16,843,723.02	953,418.28	5.66
SW0450	AT&T, Inc.	10,078,944.07	1,109,353.13	11.01
SW0450	Presidio Networked Solutions	379,319.47	47,836.88	12.61
SW450 TOTAL		27,301,986.56	-	
SW0895	Persimmon Group	554,520.00	72,328.70	13.04
SW0895 TOTAL		554,520.00		
SW1001/SW1002	Intuitive Technology Group	292,672.82	93,773.29	32.04
SW1001/SW1002		292,672.82		
SW1004	Synergy Datacom Supply	230,649.17	71,539.35	31.02
SW1004	Anixter	70,442.95	38,420.99	54.54
SW1004	Communications Supply Corporation	44,720.24	14,952.82	33.44
SW1004 TOTALS		345,812.36	-	
SW1006C	Cisco-EC America	5,687,620.84	1,350,907.01	23.75
SW1006J	Juniper	3,169,254.29	1,070,388.89	33.77
SW1006A	Avaya	321,816.00	2,492.30	0.77
SW1006E	Extreme Networks	187,039.03	114,671.10	61.31
SW1006EN	Entco	166,973.67	25,950.88	15.54
SW1006E	Peak Uptime	159,115.17	70,880.88	44.55
SW1006 TOTALS		9,691,819.00	-	
SW1008	NeoPost	1,194,210.42	164,718.68	13.79
SW1008	Pitney Bowes	986,769.15	288,580.36	29.24
SW1008 TOTAL		2,180,979.57	-	
SW1009	CA Inc.	493,537.48	355,622.51	72.06
SW1009 TOTAL		493,537.48	-	
SW1010	SHI International Corp.	8,680,321.44	5,731,958.94	66.03
SW1010 TOTALS		8,680,321.44	-	
SW1011	Oracle	1,241,088.45	156,600.11	12.62
SW1011 TOTALS		1,241,088.45	-	
SW1012V	Verizon	13,110,700.69	2,364,224.71	18.03
SW1012A	AT&T Mobility	8,419,934.08	252,992.89	3.00
SW1012S	Sprint	1,017,976.34	203,595.27	20.00
SW1012U	US Celluar	148,234.58	26,205.86	17.68
SW1012T	T-Mobile	92,330.00	13,446.26	14.56
SW1012 TOTALS		22,789,175.69	-	

Statewide Number	Supplier/Description	Oklahoma Price (\$)	Cost Avoidance (\$)	Average Discount (%)
SW1013S	Standley Systems	3,584,108.91	716,821.78	20.00
SW1013D	DataBank IMX	178,064.00	29,362.92	16.49
SW1013I	ImageNet Consulting, LLC	140,535.38	72,005.40	51.24
SW1013 TOTALS		3,902,708.29	-	
SW1014	Presidio Corporation	537,729.26	215,933.45	40.16
SW1014 TOTALS		537,729.26	-	
SW1020D	Dell	19,452,285.32	7,974,238.51	40.99
SW1020A	Apple	12,062,740.46	779,661.65	6.07
SW1020E	EMC Corporation	3,394,604.64	2,008,339.31	59.16
SW1020HPE	HP Enterprise	2,199,135.70	1,164,418.26	52.95
SW1020HPI	HP Inc.	1,907,706.36	789,826.16	41.40
SW1020P	Panasonic	326,060.73	65,068.45	19.96
SW1020MS	Microsoft	212,614.47	26,077.86	12.27
SW1020L	Lenovo	190,388.61	37,995.79	19.96
SW1020FJ	Fujitsu America	71,673.00	11,472.12	16.01
SW1020NS	Nimble Storage	71,158.18	26,457.35	37.18
SW1020B	Bytespeed	1,685.00	105.90	6.28
SW1020 TOTALS		39,890,052.47	-	
SW1021	Ford Audio Video Systems	993,453.90	427,550.40	43.04
SW1021	Cory's Audio Visual Services	574,771.25	195,952.75	34.09
SW1021	SKC Communications	260,643.82	83,489.66	32.03
SW1021 TOTALS		1,828,868.97	-	
SW1022	Carasoft	9,988.96	1,162.99	11.64
SW1022 TOTALS		9,988.96	-	
SW1023ED	Edgenuity, LLC	102,440.00	15,770.41	15.39
SW1023 TOTALS		102,440.00	-	
SW1029	Information Builders, INC.	773,065.05	139,405.17	18.03
SW1029 TOTALS		773,065.05	-	
SW1030	Telco	1,460,809.23	229,671.93	15.72
SW1030	RFIP	877,496.31	164,084.67	18.70
SW1030	Sequoyah Communications INC	544,875.00	58,570.72	10.75
SW1030	Techsico	14,392.24	2,398.71	16.67
SW1030 TOTALS		2,897,572.78	-	
SW1041	SHI International Corp.	6,608,336.85	1,234,139.36	18.68
SW1041	CDW Government	923,686.40	679,045.61	73.50
SW1041	Insight	153,544.23	56,427.75	36.75
SW1041 TOTALS		7,685,567.48	-	
SW1042	True Digital	3,830.00	312.70	8.16
SW1042 TOTALS		3,830.00	-	

Statewide Number	Supplier/Description	Oklahoma Price (\$)	Cost Avoidance (\$)	Average Discount (%)
SW1045	Cherwell	364,991.18	152,203.97	41.70
SW1045 TOTALS		364,991.18	-	
SW1048SG	Simplex Grinell/Johnson Controls	1,491,976.12	488,754.85	32.76
SW1048C	Convergint	590,923.72	145,294.03	24.59
SW1048F	Firetrol	510,111.69	41,744.87	8.18
SW1048 TOTALS		2,593,011.53	-	
SW1053M	Motorola	7,798,543.03	1,747,189.10	22.40
SW1053K	JVC Kenwood	457,341.57	137,302.11	30.02
SW1053N	Alcatel Lucent/ Nokia	256,555.30	101,067.24	39.39
SW1053H	Harris RFCD	231,187.25	51,972.33	22.48
SW1053S	Sabre Communications	107,102.50	5,177.50	4.83
SW1053AV	Avtec	80,544.73	27,728.51	34.43
SW1053I	Icom	66,549.13	23,479.49	35.28
SW1053 TOTALS		8,997,823.51	-	
SW1057W	Watchguard	279,450.00	62,822.09	22.48
SW1057W TOTALS		279,450.00	-	
SW1034X	Xerox (DIR-TSO-3043)	2,451,018.04	2,384,022.44	97.45
SW1015C	Cima Solutions Group (DIR-TSO-3998)	1,383,323.87	440,446.45	31.84
SW1056B	Carahsoft (DIR-TSO-3926)	355,888.96	107,661.28	30.25
SW1034K	Konica Minolta (DIR-TSO-3082)	326,402.24	196,536.97	60.21
SW1048	Anixter INC. (DIR-SDD-3922)	272,485.95	145,676.49	53.42
SW1040	Dell Financial Services LP (DIR-SDD-1951)	97,123.79	51,579.78	53.11
SW1059	Professional and Technical Software Solutions DBA PTS Solutions (DIR-TSO-3760)	93,496.00	14,027.80	15.00
SW1015	IBM- (DIR-SDD-2108)	72,319.06	41,367.05	57.20
SW1027	Johnston Technical Services (DIR-TSO-3965)	33,737.00	4,048.44	12.00
SW1034S	Sharp Electronics (DIR-TSO-3155)	22,108.07	21,377.88	96.70
SW1022D	DoubleHorn (DIR-SDD-4053)	424.46	20.93	4.93
SW1022D	DoubleHorn (DIR-SDD-2518)	66.71	4.00	5.99
DIR TOTALS		5,108,394.15		
FISCAL YEAR 2018 TOTALS:		151,307,388.39	38,744,130.03	29.36%
COST AVOIDANCE TO SPENT RATIO FY 2018				25.61%

Cost Avoidance and percentages for information technology products and services were based on the discount price structure off MSRP. An average discount was used if various discounts were given on items in the contract. Multiple discount percentages across a specific contract resulted in an average discount being used for cost avoidance.

Seventy-eight suppliers used to calculate Cost Avoidance for Fiscal Year 2018.

INFORMATION TECHNOLOGY ACQUISITION TEAM SAVINGS

Management and Enterprise Services, Office of

Supplier	Description of Product or Services	Average of Non-Awarded Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
SHI International Corp	FY 18 – Replacement for NETIQ	634,104.75	127,689.00	506,415.75	Cost Avoidance

Education, State Department of

Supplier	Description of Product or Services	Average of Non-Awarded Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Public Consulting Group Inc.	SES system	142,625.00	285,000.00	(142,375.00)	Lowest and Best
Measured Progress	Grades 3-8 OSTP	8,407,819.66	7,654,205.00	753,614.66	Cost Avoidance

Election Board, Oklahoma State

Supplier	Description of Product or Services	Average of Non-Awarded Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Freedom Counts	IT consultant	442,651.00	193,100.00	249,551.00	Cost Avoidance

Wildlife Conservation, Oklahoma Department of

Supplier	Description of Product or Services	Average of Non-Awarded Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Brandt	Licensing management software first year	807,984.56	1,690,000.00	(882,015.44)	Cost Avoidance

Health, Department of

Supplier	Description of Product or Services	Average of Non-Awarded Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Autism Pro	Insights To Behavior	913,033.33	74,000.00	839,033.33	Cost Avoidance

Medicolegal Investigations, Board of/Office of the Chief Medical Examiner

Supplier	Description of Product or Services	Average of Non-Awarded Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
F&E Trading LLC	Cameras	18,914.92	20,592.00	(1,677.08)	Lowest and Best

Mental Health and Substance Abuse Services, Department of

Supplier	Description of Product or Services	Average of Non-Awarded Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Norix Group	Behavioral health furniture	121,614.63	96,600.00	25,014.63	Cost Avoidance

Rehabilitation Services, Department of					
Supplier	Description of Product or Services	Average of Non-Awarded Suppliers (\$)	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Nanopac	Braile tablets	59,046.50	58,103.00	943.50	Cost Avoidance

TOTAL SAVINGS FY 2018		11,547,794.35	10,199,289.00	1,348,505.35	
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STATE AGENCY CONTRACTS

SAVINGS REPORTED BY STATE AGENCY CERTIFIED PROCUREMENT OFFICERS

Military Department

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Myers Landscape Management	27,600.00	23,176.00	Spend analysis by category, supplier, and/or user
Landcare LLC Landcare USA	18,492.00	6,216.00	Spend analysis by category, supplier, and/or user
Landcare LLC Landcare USA	15,765.28	27,132.59	Spend analysis by category, supplier, and/or user
Republic Services/Allied Waste	15,225.00	1,687.50	Spend analysis by category, supplier, and/or user
IMAGEnation Promotional Group	8,906.08	1,606.02	Spend analysis by category, supplier, and/or user
Quality Fence Company	32,000.00	5,606.49	Spend analysis by category, supplier, and/or user
Carpet Masters Inc	5,161.21	1,286.76	Spend analysis by category, supplier, and/or user
Virco	22,488.80	633.00	Spend analysis by category, supplier, and/or user

Indigent Defense System

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Lexis Nexis	115,088.00	110,720.63	Best value

Tobacco Settlement and Endowment Trust

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Schroder, Shauna B	5,489.40	2,358.10	Best value

Department of Corrections

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Bomber TLP	42,000.00	34,812.00	Other
Chemtick Coated Fabrics	53,802.00	2,798.00	Other
DCW Casing	135,480.00	37,614.00	Other
Jupiter Aluminum	616,350.00	242,550.00	Other
Safeguard Pest Control	4,092.00	2,340.00	Other
Douglass Industries	18,958.50	3,441.00	Other
Trinity Commercial Sales	11,822.72	1,178.42	Other
Jim Hinds Sanitation	47,790.00	11,320.00	Other
Jim Hinds Sanitation	14,280.00	5,280.00	Other
EMA Foods	216,400.00	5,400.00	Other
Coinmach Corporation	11,592.00	5,712.00	Other
Allied Foam Fabricators	100,670.00	16,290.00	Other

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Tabb Textile Co Inc	8,300.00	1,150.00	Other
Quality Fence Company	6,636.25	1,388.55	Other
Fastenal Company	21,769.04	3,370.04	Other
Purina Mills	13,560.00	180.00	Other
Purina Mills	11,650.00	725.00	Other
RA-Lock Security Solutions	11,950.00	4,241.40	Other
Gavilon Grain	8,190.00	390.00	Other
US Standard Sign	20,683.00	752.00	Other
Curtis Restaurant Supply	79,625.00	726.00	Other
Interstate Steel & Metals Inc	13,062.50	1,317.00	Other
Purina Mills	20,250.00	102.00	Other
Wheeler Metals Inc	9,908.25	1,292.15	Other
Dacoma Famers Coop	12,525.00	1,635.00	Other
Gavilon Grain	8,850.00	2,200.00	Other
Double T Trading	14,100.00	300.00	Other
McCraw Oil Company	1,938.00	68.00	Other
Agnew Door and Window	8,035.25	1,074.13	Other
Quikservice Steel Co	1,938.00	3,349.67	Other
Priefert Mfg	1,938.00	483.00	Other
Albright Steel & Wire Co	7,870.00	1,044.00	Other
Waste Connections of OK	7,305.00	1,880.00	Other
Hodgen Butane	2,682.00	396.00	Other
Purina Mills	8,400.00	570.00	Other
Fibrix LLC	45,312.30	9,672.30	Other
Priefert Mfg	268,960.40	54,921.00	Other
Priefert Mfg	2,132,995.80	54,189.20	Other
Quikservice Steel Co	181,672.70	8,203.75	Other
Centergas Fuel	15,993.50	12,083.50	Other
ATD American Co	54,828.00	8,108.00	Other
Superior Boiler Works	16,483.88	7,517.74	Other
McCraw Oil Company	18,413.00	14,243.00	Other
Jones Fiber Products	36,385.00	4,925.00	Other
Boone & Boone Sales Co	11,910.77	2,713.36	Other
McCraw Oil Company	5,670.00	480.00	Other
Jag Textile CO	79,002.00	11,790.40	Other
Industrial Welding & Tool Supply	34,114.50	1,038.00	Other
William A Harrison Inc	7,055.27	620.87	Other
Gavilon Grain	21,000.00	1,500.00	Other

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Gavilon Grain	9,025.00	625.00	Other
Bemac Supply	21,130.00	3,535.77	Other
Priefert Mfg	264,891.10	36,300.50	Other
Priefert Mfg	297,100.60	39,918.60	Other
Priefert Mfg	178,112.58	40,498.02	Other
Total Power Systems	39,675.00	3,740.00	Other
Gavilon Grain	216,500.00	89,910.00	Other
Flieco	34,054.30	5,310.00	Other
Bemac Supply	9,430.87	782.58	Other
Cogent Inc	19,166.67	2,773.67	Other
Security Detection	29,200.00	5,085.97	Other
Bradford Industrial Supply	11,025.00	1,778.00	Other
Emsco Electrical Supply	5,955.57	1,564.91	Other
Commercial Power Solutions	19,201.00	1,701.00	Other
Bradford Industrial Supply	39,520.48	5,747.39	Other

Corporation Commission

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Staples	1,985.28	14,622.72	Right-sizing or changing the specs to reduce costs
AEC Solutions	3,307.50	157.50	Other
AEC Solutions	11,160.00	558.00	Other
AEC Solutions	1,200.00	60.00	Other
The Meadows	350.00	1.35	Other
The Meadows	300.00	0.45	Other
The Meadows	5,000.00	5.10	Other
The Meadows	2,548.00	14.04	Other

State Department of Education

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Qualtrics LLC	26,850.00	48,150.00	Best value
Behavior Doctors	32,000.00	28,404.00	Best Value
OMES Central Printing	54,000.00	43,000.00	Other
Multiple	342,748.00	284,000.00	Right-sizing or changing the specs to reduce costs

Department of Environmental Quality

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Board of Regents NV System of Higher Ed	17,878.42	50,369.83	Spend analysis by category, supplier, and/or user
Diversified Construction	440.00	120.00	Spend analysis by category, supplier, and/or user
RM Young Company	4,292.59	31.51	Spend analysis by category, supplier, and/or user
Central States Air Resources Agencies As	2,075.00	550.00	Spend analysis by category, supplier, and/or user
Quantem Laboratories, LLC	33.00	292.00	Spend analysis by category, supplier, and/or user
Weil Communications and Marketing Inc	320.00	80.00	Spend analysis by category, supplier, and/or user
Thermo Fisher Scientific Inc	94,233.00	31,016.00	Best value

Oklahoma State Bureau of Investigation

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Staples	2,476.37	27.00	Other
Office Depot	2,476.37	16.80	Best value
Voss Lighting	215.00	103.40	Best Value
Grainger	93.62	202.00	Other
Staples	5,509.68	58.00	Other
Quality Logo Products	1,212.84	1,359.16	Best Value
Staples	5,509.68	58.00	Best Value
Voss Lighting	268.80	12.00	Best Value
Office Depot	610.66	50.82	Best Value
Staples	9,100.92	33.28	Other
Staples	5,509.68	58.00	Other
Adorama	4,233.54	245.25	Best value
BadgePass	59,007.89	2,559.00	Best value
FARO Technologies	229,718.25	66,202.49	Other

Insurance Department

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Eide Bailly	30,400.00	14,153.00	Best value
Oklahoma Association of Broadcasters	75,000.00	942,420.00	Benchmarking against other states or private companies
MV Solutions	180,000.00	8,680.00	Completing the PIPS process

Commissioners of Land Office

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Vanguard	140,000.00	243,472.00	Benchmarking against other states or private companies
Verizon	2,575.36	1,440.00	Spend analysis by category, supplier, and/or user
Artur Bookbinding Intl	7,732.00	925.00	Other
Amazon	124.73	141.19	Benchmarking against other states or private companies
Hollinger Metal Edge, Inc	86.16	22.04	Other

Department of Tourism

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Sue's Recycling & Sanitation	13,000.00	-	Spend analysis by category, supplier, and/or user
Herringshaw Waste Mgmt.	19,860.00	-	Spend analysis by category, supplier, and/or user
Herringshaw Waste Mgmt.	44,850.00	-	Spend analysis by category, supplier, and/or user
Waste Connection of OK	8,038.50	-	Spend analysis by category, supplier, and/or user
Republic Services	14,422.00	7,043.58	Other
Harper Sanitation Service Inc	13,527.84	-	Other
Theyssen Krup Elevator	4,851.00	842.00	Other
Source One	46,740.00	10,531.00	Best value
Valiant Products Corp.	33,640.20	13,036.80	Other
Urban Design	13,667.60	1,382.85	Other
Easton Sod	24,840.00	8,100.00	Other
American Hotel Register	2,811.60	240.00	Other
A-1 Textiles	31,145.00	6,591.75	Other
A-1 Textiles	2,939.01	718.87	Other
Standard Textiles	31,789.92	(3,218.38)	Other
A-1 Textiles	9,153.24	2,745.27	Other
Urban Design	12,267.00	-	Other
Composition Hospitality	32,010.00	15,813.83	Other
K&M Wrecking	17,225.00	3,402.50	Other
Environmental Specialty	9,897.26	(620.13)	Other
Kellex Corp	26,776.49	1,723.44	Other

Department of Public Safety

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Republic Services	15,000.00	4,800.00	Best value
COPS PRODUCTS	30,000.00	6,618.00	Best value
Aircraft Accessories of OK	30,000.00	2,300.00	Best value
Nardis Gun Club	7,200.00	400.00	Best value
Nardis Gun Club	8,500.00	1,275.00	Best value
H&H Gun	18,750.00	4,440.00	Best value
Longhorn Helicopters	16,000.00	927.50	Best value
BMW Motorcycles	84,000.00	84,000.00	Best value
COPS PRODUCTS	8,250.00	904.00	Best value
American Diving Supply	15,327.00	5,573.70	Best value

Veterans Affairs

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Stericycle	5,400.36	11,610.78	Best Value
Engineered Equipment Inc	7,095.00	3,820.64	Best Value
Capital Waste Solutions LLC	7,800.00	11,441.16	Best Value
Consumer Textile Corp	9,133.00	1,405.08	Best Value
Uptodate	8,000.00	6,935.00	Best Value
AAdvantage Laundry Systems	9,684.30	2,334.70	Best Value
James Supplies	12,104.64	1,424.09	Best Value
Mobility Auto Sales	7,037.00	1,378.00	Best Value
Ocelco	5,659.23	2,299.68	Best Value
ProSource of Oklahoma	14,470.47	6,116.26	Best Value
Joerns HealthCare	6,338.31	3,188.36	Best value
Bradford Industrial Supply	7,900.00	1,591.80	Best value
Med-Part	7,918.12	1,973.52	Best value
Ocelco Inc	6,738.74	525.19	Best value
Engineered Equipment Inc	5,480.31	1,094.69	Best value
Hydronic Systems Inc	17,700.00	2,000.58	Best value
Katom Restaurant Supply	35,489.92	3,653.36	Best value
Direct Supply Inc	10,000.00	1,186.67	Best value

Teachers Retirement

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Central Printing	194,616.30	19,041.72	Other
FTSE Russell Index	-	1,999.00	Other

Uniform Building Code

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Oklahoma Capitol Strategies	45,000.00	281.25	Other
Rose Rock CPA	10,300.00	3,900.00	Best value

Health Care Authority

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Complete Book & Media Supply, LLC	13,907.15	5,498.50	Best value

Department of Human Services

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Catholic Charities of the Archdiocese	100,154.00	33,384.00	Best value
ImageWorks	30,004.00	2,714.00	Best value
TimberCreek	9,568.00	2,714.00	Best value
Bentley Flooring	5,042.18	971.62	Best value
Continental Flooring	5,543.95	3,159.00	Best value
Bentley Flooring	6,291.00	2,411.29	Best value
Bentley Flooring	27,584.57	1,940.35	Best value
Source One	21,000.00	1,200.00	Best value
Southwest Trailers	18,734.00	4,766.00	Best value
City Trailer Inc.	80,356.00	9,644.00	Best value
ARS	26,490.70	9,726.50	Best value
Krush Digital	10,000.00	318.00	Best value
Veritiv	8,300.00	4,150.00	Best value
Packaging Solutions	29,600.00	400.00	Best value
Red River Transportation	29,491.00	250.01	Best value
Signature Landscapes	15,250.00	2,532.00	Best value
Myers Landscape Management Inc.	13,800.00	135.00	Best value
R K Black Inc	8,000.00	3,000.00	Best value
Allied Elevator Services	1,800.00	300.00	Best value
Ghost Inc.	50,000.00	100.00	Best value
YWCA of Tulsa	61,471.00	7,200.00	Best value
Bios Management Company	11,400.00	2,100.00	Best value
Jim & Angel Enterprise	53,040.00	1,900.00	Best value
Economy Janitorial Services	52,800.00	1,500.00	Best value

Grand River Dam Authority

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Siemens % Len Deloney Co	71,755.20	7,436.90	Best value
Accurate Lab Supplies	1,640.00	254.00	Best value
L 6 Inc dba Total Valves	38,960.00	1,240.00	Best value
B & M Oil	26,347.50	529.50	Best value
B & M Oil	24,937.50	636.00	Best value
City Electrical Supply Co	8,684.25	2,897.88	Best value
ABB Inc	72,333.00	62,176.55	Best value
B & M Oil Co Inc	24,010.00	140.00	Best value
B & M Oil Co Inc	24,094.00	700.00	Best value
C & R Oil Co	23,506.00	410.20	Best value
B & M Oil Co Inc	25,270.00	883.40	Best value
B & M Oil Co Inc	26,439.00	944.53	Best value
B & M Oil Co Inc	26,859.00	664.53	Best value
B & M Oil Co Inc	26,355.00	824.60	Best value
Fossil Power Systems Inc	328,058.00	28,471.00	Best value
B & M Oil Co Inc	52,598.00	1,683.73	Best value
C & R Oil Co	103,768.00	2,230.67	Best value
C & R Oil Co	13,678.00	266.00	Best value
C & R Oil Co	28,042.00	66.50	Best value
C & R Oil Co	27,977.60	81.90	Best value
Trench Limited	75,150.00	14,082.00	Best value
B & M Oil Co Inc	83,118.00	1,752.52	Best value
Hitachi T&D Solutions	2,094,100.00	52,950.00	Best value
C & R Oil Co	53,116.00	195.07	Best value
Strobe Tech LLC	147,100.00	13,709.21	Best value
Graybar Electric Co Inc	11,736.00	883.00	Best value
Norton Corrosion Limited	5,583.52	1,310.99	Best value
City Electrical Supply Company	16,465.00	1,617.50	Best value
Hard Hat Safety and Glove LLC	20,776.50	1,515.97	Best value
CEM Solutions Incorporated	21,718.31	1,893.11	Best value
Paradoxe Corporation	25,581.60	6,540.33	Best value
Praxair Inc	5,659.00	972.75	Best value
Schweitzer Engineering Laboratories Inc	14,138.00	854.67	Best value
Siemens % Len Deloney Co	6,876.50	1,201.03	Best value
CEM Solutions Incorporated	21,718.31	1,893.11	Best value
Vector Controls LLC/M & D Controls	7,558.54	750.59	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
StandardAero Holdings Inc	17,550.00	4,397.82	Best value
Absolute Access ID LLC	20,936.34	603.13	Best value
Grainger Inc	22,685.18	3,969.56	Best value
Mirachem Corp	10,107.36	726.32	Best value
YSI Inc	13,920.00	35.00	Best value
Rosemount Inc	31,249.97	9,113.03	Best value
Fred Oberlender & Associates	5,183.64	6,789.24	Best value
MVA Power Inc	6,535.32	995.90	Best value
Vector Controls LLC/M & D Controls	23,201.92	5,562.76	Best value
Hydrotex Dynamics Inc	12,815.00	3,167.10	Best value
Charbonneau Industries Inc dba CI Actuation	11,912.00	8,692.00	Best value
Celtex Industries Inc	5,466.00	2,289.24	Best value
Emergitech Inc	11,031.56	11,031.56	Best value
Capp Inc dba Capp USA	12,557.30	1,275.40	Best value
POWERPAC LLC	22,684.00	5,406.00	Best value
Hajoca Corporation	9,436.08	1,507.46	Best value
Schweitzer Engineering Laboratories Inc	14,138.00	5,165.43	Best value
Control Panels USA	7,469.00	527.33	Best value
ICL-IP America Inc	46,351.00	52,920.50	Best value
VWR International LLC	17,275.82	2,094.79	Best value
Eggelhof Incorporated	20,721.00	1,742.67	Best value
Source One Management Services LLC	5,141.12	634.61	Best value
Concrete Services Corp	6,150.00	12,403.93	Best value
Reading Midwest Distribution LLC	5,550.00	661.00	Best value
General Supply & Services Inc – Gexpro	7,542.50	1,105.82	Best value
Rochester Mailboxes Inc dba Locker Emporium	20,950.00	2,788.00	Best value
POWERPAC LLC	5,924.00	1,966.56	Best value
DG Energy	10,000.00	2,994.63	Best value
Applied Industrial Technologies Inc	8,125.20	1,079.83	Best value
Equipment World Inc	21,600.00	2,450.00	Best value
Dealers Electrical Supply	9,967.60	576.98	Best value
Deep South Hardware Solutions LLC	7,630.00	3,986.30	Best value
Quality Heating & Cooling	35,468.00	22,859.26	Best value
Fletcher-Reinhardt Company	5,442.00	107.00	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
POWERPAC LLC	25,934.00	1,193.00	Best value
JL BBQ	5,685.20	571.62	Best value
Red River Specialties Inc	5,623.50	251.00	Best value
Georgia Western Inc	6,872.00	1,927.00	Best value
Technology International Inc	5,244.00	1,388.54	Best value
Technology International Inc	48,993.00	4,793.60	Best value
Delta Star Inc	25,173.00	1,518.00	Best value
Excellence Engineering LLC	8,909.01	1,310.50	Best value
Hyundai Electric & Energy Systems Co, Ltd	43,390.00	38,410.00	Best value
Pump Techs Inc	9,449.00	1,006.63	Best value
DXP Enterprises Inc	13,550.00	5,489.33	Best value
GAI-Tronics	6,511.98	1,190.97	Best value
Bi-State Rubber Inc	5,021.00	3,220.65	Best value
ICL-IP America Inc	35,450.00	4,770.00	Best value
Holzberg Communications Inc	5,999.96	360.03	Best value
IBT Inc	7,830.88	1,155.05	Best value
Par Alloy Inc	13,989.20	2,626.53	Best value
Remco Industrial Piping Materials Inc	6,780.00	1,759.80	Best value
RACO Industries	16,393.51	3,002.57	Best value
Roth Pump Co	11,501.64	1,036.71	Best value
B & M Oil Co Inc	12,424.80	805.60	Best value
Mayes County Petroleum Products	12,149.00	973.90	Best value
C & R Oil Co	7,824.68	332.99	Best value
B & M Oil Co Inc	14,119.55	824.42	Best value
B & M Oil Co Inc	8,271.20	127.89	Best value
C & R Oil Co	15,032.00	698.60	Best value
B & M Oil Co Inc	17,095.40	250.30	Best value
C & R Oil Co	14,235.00	1,114.43	Best value
C & R Oil Co	14,449.00	738.07	Best value
B & M Oil Co Inc	10,931.62	448.23	Best value
B & M Oil Co Inc	14,051.30	58.85	Best value
C & R Oil Co	14,747.00	637.77	Best value
B & M Oil Co Inc	8,360.00	264.73	Best value
Mayes County Petroleum Products	14,750.00	141.60	Best value
B & M Oil Co Inc	15,399.30	659.30	Best value
B & M Oil Co Inc	9,853.92	104.96	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
B & M Oil Co Inc	16,373.20	154.40	Best value
B & M Oil Co Inc	12,942.75	1,296.67	Best value
B & M Oil Co Inc	14,434.25	619.67	Best value
B & M Oil Co Inc	13,371.50	535.50	Best value
B & M Oil Co Inc	9,152.00	561.73	Best value
Holzberg Communications Inc	7,237.00	1,119.67	Best value
OMICRON Electronics Corp USA	38,540.00	2,227.50	Best value
Sapphire Window Cleaning LLC	20,448.00	14,272.00	Best value
Par Alloy Inc	14,985.00	5,253.75	Best value
Diversified Electric Supply Company	28,078.50	4,091.13	Best value
POWERPAC LLC	5,350.00	1,968.74	Best value
Anixter Inc	11,351.00	2,801.14	Best value
CG Power Systems USA Inc	20,856.00	4,150.71	Best value
Celtex Industries Inc	5,073.00	1,655.13	Best value
Continental Industrial Supply Co Inc - Cisco	5,951.00	1,639.00	Best value
Greg'S Port-A-Pottie	8,320.00	2,946.67	Best value
Quick Stitch Alterations Inc	9,961.34	1,582.60	Best value
Accurate Laboratory Supplies (ALS)	5,328.00	14,128.00	Best value
Air Mac Inc	31,641.28	1,357.90	Best value
POWERPAC LLC	6,862.80	295.29	Best value
H G Flake Company Inc	6,815.94	3,972.29	Best value
Brenntag Southwest Inc	19,750.00	9,625.00	Best value
SS Solutions LLC	8,906.63	1,509.30	Best value
Controlled Fluids Inc	8,565.00	1,024.00	Best value
POWERPAC LLC	5,210.00	1,505.40	Best value
Fred Oberlender & Associates Inc	5,184.00	1,633.00	Best value
All Media Integration LLC	8,769.25	3,400.26	Best value
Sentry Equipment Corp	6,968.00	616.00	Best value
Holzberg Communications Inc	7,989.00	861.00	Best value
United Ford Parts Distribution Center	6,230.62	2,250.96	Best value
Capp Inc dba Capp USA	8,932.48	4,227.26	Best value
Buckman Laboratories Inc	5,662.72	7,914.64	Best value
Rosemount Inc	15,762.67	3,675.94	Best value
Seltech Inc	8,041.86	2,451.40	Best value
Dub Ross Co	5,236.49	723.67	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Applied Diving Services	19,750.00	13,484.57	Best value
Bentley Nevada dba General Electric Energy	7,010.00	3,801.09	Best value
Techsico Enterprises Solutions	7,250.00	914.40	Best value
ONG Consulting LLC	8,600.00	1,525.00	Best value
Rexel	10,308.00	2,298.00	Best value
Sentry Equipment Corp	26,812.00	4,583.33	Best value
Boyd Metals of Fort Smith Inc	6,990.08	1,568.97	Best value
Seltech Inc	10,582.75	1,472.55	Best value
Hambrick - Ferguson Inc	14,757.00	5,874.25	Best value
Bentley Nevada Inc dba General Electric Energy	20,064.00	3,316.00	Best value
Automation Control Solutions LLC	5,935.00	2,144.30	Best value
Satmodo LLC	7,559.90	665.56	Best value
Rosemount Inc	10,624.26	2,073.11	Best value
MacLean Power Systems LLC	8,854.20	4,760.33	Best value
Roth Pump Co	23,025.27	2,065.07	Best value
Boone & Boone Sales Co Inc	6,491.00	459.79	Best value
Ohio Lumex Co., Inc	8,930.00	2,541.33	Best value
Genesis Systems Inc	17,100.00	2,639.45	Best value
Roth Pump Co	15,440.24	847.10	Best value
Bio-Rad Laboratories Inc	10,450.00	1,116.74	Best value
EMD Millipore Corporation	11,151.72	564.56	Best value
MVA Power Inc	16,400.00	10,110.00	Best value
Industrial Equipment Co	6,202.00	1,365.63	Best value
Red River Specialties Inc	14,444.75	1,333.46	Best value
Holzberg Communications Inc	7,799.45	493.45	Best value
Stock Equipment Company Inc	7,228.28	521.16	Best value
J H Davidson & Associates LLC	27,301.00	241.50	Best value
Grace Consulting Inc	6,815.00	6,127.50	Best value
Techline Inc	18,490.00	2,693.75	Best value
Everwatt Lights	6,695.76	3,811.25	Best value
Pace Analytical Services Inc	5,600.00	2,126.67	Best value
L 6 Inc dba Total Valve Systems	7,141.38	1,394.72	Best value
C & R Oil Co	7,820.00	85.00	Best value
Equipment World Inc	30,000.00	1,875.00	Best value
Champion Wire & Cable	21,762.00	27,465.84	Best value
Mueller Supply Co Inc dba Mueller Inc	9,273.00	1,585.50	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
ePUMPS Inc dba Engineered Pump Solutions	14,624.00	99.89	Best value
J H Davidson & Associates LLC	17,502.00	622.44	Best value
POWERPAC LLC	14,090.00	635.00	Best value
Genesis Systems Inc	5,210.00	1,964.25	Best value
Seltech Inc	9,331.52	1,654.09	Best value
C & R Oil Co	28,910.00	217.00	Best value
B & M Oil Co Inc	14,243.35	66.08	Best value
C & R Oil Co	29,442.00	36.87	Best value
B&M Oil Co	10,628.86	122.64	Best value
B&M Oil Co	14,076.60	38.36	Best value
B & M Oil Co Inc	9,581.47	78.75	Best value
B & M Oil Co Inc	13,639.40	2.30	Best value
C & R Oil Co	14,462.00	137.87	Best value
B & M Oil Co	12,741.30	204.10	Best value
Mayes County Petroleum Products	13,685.00	108.33	Best value
B & M Oil Co Inc	12,700.40	175.00	Best value
B & M Oil Co Inc	13,522.00	40.40	Best value
B & M Oil Co Inc	10,339.00	44.10	Best value
B & M Oil Co Inc	15,448.30	38.85	Best value
B & M Oil Co Inc	15,837.30	186.85	Best value
B & M Oil Co Inc	16,304.00	97.43	Best value
C & R Oil Co	9,774.40	93.34	Best value
B & M Oil Co Inc	16,585.50	39.75	Best value
B & M Oil Co Inc	17,538.00	118.80	Best value
B & M Oil Co Inc	10,299.35	127.58	Best value
B & M Oil Co Inc	17,754.75	85.13	Best value
B & M Oil Co Inc	11,628.20	438.84	Best value
B & M Oil Co Inc	16,326.80	132.40	Best value
Benton County Stone Co Inc	62,351.75	6,289.75	Best value
B & M Oil Co Inc	29,302.00	266.00	Best value
B & M Oil Co Inc	59,010.00	222.13	Best value
C & R Oil Co	29,442.00	36.87	Best value
C & R Oil Co	28,910.00	217.00	Best value
C & R Oil Co	59,444.00	1,380.40	Best value
Hydrotex Dynamics	28,330.00	13,099.27	Best value
Rotating Equipment	11,909.93	9,766.15	Best value
App Engineering	79,732.00	2,634.00	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
B & M Oil Co Inc	67,179.00	325.50	Best value
C & R Oil Co	43,407.00	1,160.25	Best value
Thermo Fisher Scientific	64,629.00	10,690.75	Best value
B&M Oil	55,594.00	247.33	Best value
Brenntag Southwest	190,500.00	15,000.00	Best value
Airgas Specialty Products	147,000.00	43,912.50	Best value
Brenntag Southwest	98,720.00	12,830.00	Best value
Brainerd Chemical	359,352.00	45,308.48	Best value
Thermo Bond Buildings	66,372.00	7,972.67	Best value
Electrical Power Products Inc (Ep2)	76,027.00	1,978.00	Best value
Marmic Fire & Safety Co	116,842.00	9,930.00	Best value
C & R Oil Co	62,468.00	272.53	Best value
ABB Inc	100,770.00	18,555.33	Best value
Virginia Transformer Corp	89,610.00	20,101.67	Best value
B & M Oil Co	31,234.00	316.87	Best value
Hitachi T&D Solutions	3,938,000.00	1,329,878.86	Best value

Agency Reported Savings

Total Annual Spend (\$)	Total Savings (\$)	Total Percentage Saved (%)
20,709,038.84	5,365,625.00	25.91

AGENCY EMERGENCY DECLARATIONS FOR FY 2018

Pursuant to 74 O.S. § 85.7.A.4., six state agencies declared emergencies during FY 2018. Below is a summary by state agency of the emergency and the cost to the state to address the emergency:

Agency Name	Emergency Declaration Date	Brief Description	Supplier	Amount
Department of Corrections	11/15/17	Oklahoma State Penitentiary boiler replacement.	Bemac Winnelson	\$74.29 \$25,295.12
Department of Transportation	12/8/17	Propane heater at Div. 3 Headquarters malfunction.	McGehee Electric	\$5,405.00
Department of Tourism and Recreation	8/31/17	Beavers Bend State Park sewer system lift station failure.	Boone and Boone Sales Co	\$7,800.00
Department of Tourism and Recreation	12/8/17	Clayton Lake State Park, fire at park residence due to electrical wiring.	Mike Viene Inc	\$6,109.37
Department of Tourism and Recreation	8/22/17	Roman Nose Lodge lift station pump – two pumps.	Boone and Boone Sales Co	\$32,177.00
Office of Juvenile Affairs	11/29/17	Muffin monster sewage grinder sanitation operation needing to be replaced.	JWC Environmental LLC	\$18,037.55
Department of Transportation	4/18/18	Rogers Co. Maintenance Yard, when removing contaminated soil, it was discovered that the lines from the tanks to the dispensers have eroded and collapsed.	Petroleum Marketers	\$21,061.16
Department of Tourism and Recreation	5/10/18	Beavers Bend State Park lift station pump failure, purchase of pumping equipment only.	Hambrick-Ferguson Inc.	\$7,118.00
Department of Environmental Quality	4/25/18	Ambient air monitoring network malfunction, 35 modems need to be replaced.	Total Wireless Data	\$19,320.00
Military Department	6/25/18	Camp Gruber Training Site fire alarm failures in three barracks buildings.	Firetrol Protection Systems	\$540.00